JP Corry is the leading Builders Merchants in Northern Ireland. Our name is renowned for providing excellent quality and service in the supply of building materials and timber based products. Within JP Corry we provide excellent career prospects in a challenging and rewarding environment. By hiring the right people for the job, and providing the right tools and training, we offer the opportunities to make your career a successful one.

We are currently recruiting for a:

**Branch Manager**

# Based: Downpatrick Branch

# About this role:

# As Branch Manager you will lead, motivate and safeguard your team, as well as building strong relationships with customers. You will steer decisions to ensure sales and productivity targets are met and the highest standards of service are upheld.

# Problem solving, monitoring performance, co-ordinating promotional activity, analysing competitor activity and compiling reports for use in operational forecasting, will all be part of the freedom you will have to coordinate the day to day operations of the branch to ensure a high performing team.

# Duties to include, but not limited to:

* Assume overall responsibility for ensuring adherence to Health & Safety standards and procedures
* Accountability for ensuring the health and wellbeing of all branch personnel
* Provide leadership, motivation and development for the branch team
* Ensuring that all personnel records are updated in accordance with HR and company procedure
* Provide support to the branch team as required to achieve targets and ensuring our customer-centric culture is maintained.
* Compilation of budgets to assist in operational forecasts
* Expand branch customer base with new business
* Maintain and explore new opportunities with current accounts
* Responsible for overall branch performance and achievement of targets and the delivery of customer service standards in line with business objectives
* Liaise with Marketing to co-coordinate promotional activity
* Oversee the branch stock management
* Safeguarding of the Company’s assets
* Maintaining own knowledge of products, technology and regulations are maintained

# Suitable applicants will ideally be/have:

First and foremost we always want to recruit talented people that align well with our values and way of working; we innovate, we collaborate, we’re agile, we act with entrepreneurial spirit, and we’re supportive of and close to our customers. Does this sound like you?

To be successful as Branch Manager you will have a strong and established background in sales, operations and people management. You will have experience using computerized financial and CRM systems and possess strong knowledge of health and safety. Holding a full, current, and valid driver’s license is essential as well as engaging communication and interpersonal skills. It would be advantageous if you had experience of working in the builders merchant industry, construction or similar.

If you are interested in this opportunity, and feel you have the relevant skills for the role, please apply today via our careers website, or via application form on or before 27th November 2020.

**JP Corry is an equal opportunities employer**